

APPENDIX TABLES

Table AII.1
Trade-related projects in Malawi

Projects	Description	Status	Area of support
DFID			
Starter Packs	Provision of seed and crop preparation	Recently completed	Poverty alleviation
TRANSFORM	Empowerment of the marginalized and poor to realize their rights within the constitution	To be started	Empowerment
Malawi Micro Finance Project	Provision of credit, savings and training in micro finance	Ongoing	Micro finance, poverty alleviation
Dezda	Support services for agriculture and business	Current	Poverty alleviation
Malawi Exports – TEEM	Expansion of market-led local business and exports	Current	Poverty alleviation
NGO Capacity Strengthening	Create effective NGO Sector	Current	Poverty alleviation
CUSP	Develop customs and excise services	Current	Development/capacity building
Support to National Statistics Office	Improvement of service	Current	Development/capacity building
Micro Finance Expansion (FINCA)	Training and support services	Current	Micro enterprise development/poverty alleviation
MTEf	To promote MTEf as the primary strategic planning and budgeting process	Current	Capacity building/institutional improvement
CRIMp	Develop/refine systems for sustainable and cost effective rural feeder roads maintenance	Current	Transport
TPP	Trade policy development and rationalization of approach to funding	Currently in progress	Trade policy development/capacity building
Private Sector (PSMP)	Promotion of private sector growth and development	Current	Private sector development
Gemini Survey	In depth survey of MSE	Current	Private sector development/poverty alleviation
SPADE	Enhancing income of rural people	Recently completed	Poverty alleviation
Malawi TIP 3	Improved safety net programme delivery	Current	Poverty alleviation
Haulage Costs Study	Structure of haulage costs in Malawi	Recently completed	Transport
Poverty Coping Strategies	Alleviation of poverty	Current	Poverty alleviation
Impact of Macro Finance on Poverty	Alleviation of poverty	Current	Poverty alleviation/MSSSE development
DANIDA			
Ifu	Venture capital support	Ongoing	Private sector development
DPSD	Joint venture support	Ongoing	Private sector development
Agriculture Sector Support	- credit line support - technical support - capacity building - technology transfer - crop funding	Ongoing	Agricultural development
TEVETA	Private sector development	Ongoing training	Private sector support
Development Corridors			
Nacala Development Corridor	Mining, tourism, manufacturing, aquaculture, transport, water	Ongoing	Malawi Development Corporation
Mtwara Development Corridor	Mining, tourism, transport, manufacturing, water	Ongoing	Malawi Development Corporation

Table AII.1 (cont'd)

Projects	Description	Status	Area of support
EU			
EBAS	Private sector development through trade and business development support	Ongoing	Trade and business development
Institutional Support to the Private Sector in Malawi	Support activities leading to the development of SME's in Malawi	Ongoing technical assistance	Private sector
ASYCUDA (Automated Systems for Customs Data)	Enhancing of customs efficiency, effectiveness and quality of import and export data available to the Treasury and to National Statistics Office	First phase completed Second phase under way – to be completed Sept 2002	Institutional support
Road Management Support Programme	Assistance in achieving good and sustainable management of roads and establishment of road infrastructure through: <ul style="list-style-type: none"> - establishment of revised organizational structure and reformed road management institutions - improvement of private sector capacity and participation - improvement of axle load control and road safety - assistance in clearance of backlog of road maintenance work 	Initial three year programme commenced in 1998	Transport/infrastructure
Rehabilitation/Construction of M1 Golomoti-Monkey Bay Road	Assistance in achieving good and sustainable management of roads, and establishment of roads infrastructure	To be commenced	Infrastructure/transport
Karonga-Chilumba – Chiweta Road	Assistance in achieving good and sustainable management of roads, and establishment of roads infrastructure	In progress	Infrastructure/transport
Limbe Thyolo Mulanje Muloza Road	Assistance in achieving good and sustainable management of roads, and establishment of roads infrastructure	Now complete	Infrastructure/transport
Dwangwa-Nkhata Bay Road	Assistance in achieving good and sustainable management of roads, and establishment of roads infrastructure	In progress	Infrastructure/transport
Social Forestry; Training and Extension	Encouragement of participatory social forestry through development of capacity in the Forestry Department	Commenced in 1997 and to be completed by 2000	Agricultural development/diversification
Regional tsetse and trypanosomiasis control	Research and development, training, environmental monitoring, and, assessment of implications of tsetse control	Current	Agricultural development/diversification
SADC Animal Disease Control Programme	Improving livestock production through better disease control	Current	Agricultural development/diversification
Promotion of Soil Conservation and Rural Production	Promotion of soil and water conservation, crop diversification, and improved production	Current	Agricultural development/diversification
GTZ			
Economic Development and Employment Promotion Programme	Capacity building	Current	Institutional support, Ministry of Labour and Vocational Training
EDEP TEVETA	Organizational development, capacity building, training and support	Current	Private sector development
EDEP Malawi Chamber	Small business associations development and support	Current	Private sector development
EDEP Public and selected private technical training providers	Training of trainers, programme development	Current	Training and HR development
EDEP Youth	Facilitation of access to apprenticeship training	Current	Training and HR development
EDEP Ministry of Gender Youth and Community Services EAP	OM support and credit and savings schemes	Current	Institutional support

Table AII.1 (cont'd)

Projects	Description	Status	Area of support
EDEP Promotion of selected small and medium enterprises	Advisory services	Current	SME development-private sector
EDEP MSMEP	Micro, small and medium enterprise promotion	Current	Private sector/SME development
Norwegian Aid			
Private Sector Support	Support aimed at the development of private sector	To be designed	Private sector
Support for LDC's	Poverty alleviation support to least developed countries	To be designed	Poverty alleviation
NASFarm-micro credit, irrigation and crop diversification	Programme of support to NASFarm	Current	Agriculture
Power, Water and Hydro Power	Norway is interested in providing support in these areas	To be designed	Infrastructure
Mining Sector Development	Norway is interested in providing support in this area	Being designed	Mining sector
Balance of Payments Support	Support to the Government in balance of payments	To be implemented	Institutional support
UNDP			
Regional Programme on Trade	Trade promotion assistance	Not yet implemented in Malawi	Trade development
Enterprise Development Employment Project (EDEP)	<ul style="list-style-type: none"> - training for business sector on international agreements - policy and regulatory framework development - business and technical training support - finance and micro credit - development of competition policy - skills training essential services such as Marketing (support to MEPC) - SME capacity building (DMET and MIPA) - direct grant scheme through Ministry of Commerce and Industry 	Currently in place	Private sector development
Study on alternatives to tobacco production	Crop diversification and development	Completed 1999	Agriculture
Agriculture Resource Management – Food security programme	Design of food security programmes	Current	Agriculture
Investment Forum support	Support for attending seminars and forums	Current	Trade development
Sustainable support and networking programme	Informatics, capacity building and protection of the environment	To run 2000/2001	Institutional development, private sector support
USAID			
Privatization of the Railways	Privatization programme	Current	Transport
Ministry of Transport training programme	Training	Current	Transport
Technical assistance	Identification of crops available to diversify into and training in these crops	Current	Agriculture
Export diversification	Promotion of exports to Zimbabwe and South Africa	Current	Agriculture
Dhall project – diversification	Development of dhall as an alternative crop	Current	Agriculture
Diary Industry development	Enhancement of the dairy industry	Current	Agriculture
Cassava development – diversification	Enhancement of cassava as an alternative crop	Current	Agriculture
Poverty alleviation-safety network project	Promotion of greater food security and protection from poverty	Current	Poverty alleviation

Table AII.1 (cont'd)

Projects	Description	Status	Area of support
Private sector development projects on small business development, AGOA, garment and textile development, quality management	Development projects for private sector	Current	Private sector development
Malawi Revenue Authority 2 visa programme	Development of a rationalized import and export documentation system	Current	Institutional support
Banking Sector Reform Programme	Programme for the rationalization and streamlining of the banking sector	Project to be finalized	Private sector/finance
SEDOM - financing arrangement	Financing for the SEDOM programme	Still to be finalized	Micro enterprise development
Malawi Trade and Investment Programme	- investor road map revision - IP3 public sector/private sector - Partnership in infrastructure development - support to Malawi Chamber of Commerce	To be implemented To be implemented Current	Trade development
World Bank			
Privatization and Utility Reform Project	To improve quality of and access to economic and physical infrastructure for private sector development Project includes privatization support to Privatization Commission, MPTC, MACRA, ESCOM, Water Sector, ADMARC, Commercial Bank of Malawi, Air Malawi, Malawi Rural Finance Corporation, Tourism Investment and Development Corporation, Malawi Housing Corporation, Malawi Savings Bank	Current	Institutional support/private sector development
Malawi Railways Restructuring Project	Revitalization of the poorly operated Nacala railway line	Completed	Transport/infrastructure
Road Maintenance and Rehabilitation Project (ROMARP)	Assistance in achieving good and sustainable management of roads and establishment of roads infrastructure	Ongoing	Transport/infrastructure
Malawi Rural Finance Company	Establishment of rural finance including - institution building - line of credit - pilot programme	n.a.	Financial sector/rural development
Financial Sector and Enterprise Development Project	Support of Government efforts to expand exports and improve policy and institutional framework relevance to private sector investment	Project completed, but not seemed successful	Financial sector, institutional support, private sector development
Malawi Private Sector Development Project	Support to private sector growth	Project in design stage	Private sector development
Africa Guarantee Facility	Financing facility for exports to encourage growth and investment in private sector	Project in design stage	Private sector development
Malawi Social Action Fund	Support for the development of MASAF as part of a poverty alleviation programme	Ongoing	Poverty alleviation
ERDP/III	Adjustment credit programme	Project under consideration	Financial sector
Blantyre Water Supply Project	Water supply development	Project under consideration	Infrastructure
Lake Malawi/Fisheries II	Fishery development	Project under consideration	Infrastructure

n.a. Not applicable.

Source: Imani Development (Malawi) Ltd (2000), "Study to redesign, translate and update Malawi's needs assessment into a fully integrated framework (IF) for Trade-Related Technical Assistance", prepared for Malawi Ministry of Commerce and Industry.

Table AIII.1
MFN tariff statistics, by HS 2-digit, 2000/01
 (Per cent)

HS code	Description	Number of lines	Simple average	Range	Standard deviation
	Total	5469	13.6	0-25	9.3
01	Live animals	17	9.4	0-10	2.4
02	Meat and edible meat offal	53	11.4	10-25	4.4
03	Fish and crustaceans, molluscs and other aquatic invertebrates	87	10.0	10	0.0
04	Dairy produce; birds' eggs; natural honey; edible products of animal origin, not elsewhere specified or included	28	17.0	0-25	8.4
05	Products of animal origin, not elsewhere specified or included	17	8.2	0-10	3.9
06	Live trees and other plants; bulbs, roots and the like; cut flowers and ornamental foliage	12	16.3	10-25	7.7
07	Edible vegetables and certain roots and tubers	65	15.8	10-25	7.4
08	Edible fruit and nuts; peel of citrus fruit or melons	55	22.0	10-25	6.1
09	Coffee, tea, maté and spices	32	22.7	10-25	5.5
10	Cereals	16	5.0	0-10	5.2
11	Products of the milling industry; malt; starches; inulin; wheat gluten	41	17.9	0-25	10.4
12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit; industrial or medicinal plants; straw and fodder	46	1.8	0-25	6.4
13	Lac; gums, resins and other vegetable saps and extracts	12	4.2	0-10	2.9
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	10	0.0	0	0.0
15	Animal or vegetable fats and oils and their cleavage products; prepared edible fats; animal or vegetable waxes	46	15.9	5-25	9.0
16	Preparations of meat, of fish or of crustaceans, molluscs or other aquatic invertebrates	26	25.0	25	0.0
17	Sugars and sugar confectionery	17	17.9	10-25	7.7
18	Cocoa and cocoa preparations	11	22.3	10-25	6.1
19	Preparations of cereals, flour, starch or milk; pastrycooks' products	19	23.4	10-25	4.7
20	Preparations of vegetables, fruit, nuts or other parts of plants	44	25.0	25	0.0
21	Miscellaneous edible preparations	16	25.0	25	0.0
22	Beverages, spirits and vinegar	32	20.0	5-25	7.6
23	Residues and waste from the food industries; prepared animal fodder	25	5.8	0-25	6.4
24	Tobacco and manufactured tobacco substitutes	42	22.5	10-25	5.7
25	Salt; sulphur; earths and stone; plastering materials, lime and cement	74	9.7	0-10	1.6
26	Ores, slag and ash	34	10.0	10	0.0
27	Mineral fuels, mineral oils and products of their distillation; bituminous substances; mineral waxes	51	3.2	0-20	5.7
28	Inorganic chemicals; organic or inorganic compounds of precious metals, of rare-earth metals, of radioactive elements or of isotopes	187	5.0	5	0.0
29	Organic chemicals	317	5.0	0-5	0.5
30	Pharmaceutical products	30	0.3	0-10	1.8
31	Fertilizers	26	0.0	0	0.0
32	Tanning or dyeing extracts; tannins and their derivatives; dyes, pigments and other colouring matter; paints and varnishes; putty and other mastics; inks	50	10.9	0-25	9.4

Table AIII.1 (cont'd)

HS code	Description	Number of lines	Simple average	Range	Standard deviation
33	Essential oils and resinoids; perfumery, cosmetic or toilet preparations soap, organic surface-active agents, washing preparations, lubricating preparations, artificial waxes, prepared waxes, polishing or scouring preparations, candles and similar articles	37	15.8	5-25	10.1
34	Soap, organic surface-active agents, washing preparations, lubricating preparations, artificial waxes, prepared waxes, polishing or scouring preparations, candles and similar articles, modelling pastes, dental waxes and dental preparations based on plaster	24	13.3	5-25	10.1
35	Albuminoidal substances; modified starches; glues; enzymes	15	11.0	10-25	3.9
36	Explosives; pyrotechnic products; matches; pyrophoric alloys; certain combustible preparations	9	21.7	10-25	6.6
37	Photographic or cinematographic goods	36	11.1	5-25	9.3
38	Miscellaneous chemical products	63	4.9	0-5	0.6
39	Plastics and articles thereof	134	10.4	5-25	7.5
40	Rubber and articles thereof	82	13.9	0-25	8.3
41	Raw hides and skins (other than furskins) and leather	34	19.7	10-25	7.3
42	Articles of leather; saddlery and harness; travel goods, handbags and similar containers; articles of animal gut (other than silk-worm gut)	22	22.3	5-25	7.0
43	Furskins and artificial fur; manufactures thereof	18	17.5	10-25	7.7
44	Wood and articles of wood; wood charcoal	70	18.2	0-25	7.8
45	Cork and articles of cork	7	10.7	5-25	6.7
46	Manufactures of straw, of esparto or of other plaiting materials; basketware and wickerwork	6	25.0	25	0.0
47	Pulp of wood or of other fibrous cellulosic material; recovered (waste and scrap) paper and paperboard	20	9.0	5-10	2.1
48	Paper and paperboard; articles of paper pulp, of paper or of paperboard	113	11.2	5-25	8.5
49	Printed books, newspapers, pictures and other products of the printing industry; manuscripts, typescripts and plans	24	9.0	0-25	9.6
50	Silk	10	15.5	5-25	8.3
51	Wool, fine or coarse animal hair; horsehair yarn and woven fabric	36	15.0	5-25	8.3
52	Cotton	131	17.3	5-25	9.8
53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	31	5.0	5	0.0
54	Man-made filaments	66	15.9	5-25	10.0
55	Man-made staple fibres	115	18.2	5-25	8.8
56	Wadding, felt and nonwovens; special yarns; twine, cordage, ropes and cables and articles thereof	40	16.4	5-25	9.7
57	Carpets and other textile floor coverings	23	25.0	25	0.0
58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	44	24.3	10-25	3.2
59	Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable for industrial use	27	19.4	10-25	7.4
60	Knitted or crocheted fabrics	18	25.0	25	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	114	25.0	25	0.0
62	Articles of apparel and clothing accessories, not knitted or crocheted	120	24.9	10-25	1.4
63	Other made up textile articles; sets; worn clothing and worn textile articles; rags	63	23.3	10-25	4.8
64	Footwear, gaiters and the like; parts of such articles	33	25.0	25	0.0
65	Headgear and parts thereof	11	25.0	25	0.0

Table AIII.1 (cont'd)

HS code	Description	Number of lines	Simple average	Range	Standard deviation
66	Umbrellas, sun umbrellas, walking-sticks, seat-sticks, whips, riding-crops and parts thereof	7	25.0	25	0.0
67	Prepared feathers and down and articles made of feathers or of down; artificial flowers; articles of human hair	8	25.0	25	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	57	11.4	5-25	6.3
69	Ceramic products	29	17.4	5-25	9.3
70	Glass and glassware	70	16.8	5-25	8.9
71	Natural or cultured pearls, precious or semi-precious stones, precious metals, metals clad with precious metal, and articles thereof; imitation jewellery; coin	55	17.3	0-25	8.1
72	Iron and steel	171	9.9	5-10	0.8
73	Articles of iron or steel	133	15.6	10-25	7.3
74	Copper and articles thereof	63	6.0	5-25	4.0
75	Nickel and articles thereof	20	10.5	5-25	7.8
76	Aluminium and articles thereof	41	10.6	5-25	8.9
78	Lead and articles thereof	11	8.6	5-25	6.0
79	Zinc and articles thereof	11	6.8	5-25	6.0
80	Tin and articles thereof	9	7.2	5-25	6.7
81	Other base metals; cermets; articles thereof	36	7.2	5-25	6.4
82	Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	67	10.7	5-25	9.1
83	Miscellaneous articles of base metal	47	18.9	0-25	8.7
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	568	9.1	0-25	8.2
85	Electrical machinery and equipment and parts thereof; sound recorders and reproducers, television image and sound recorders and reproducers, and parts and accessories of such articles	337	14.3	5-25	10.0
86	Railway or tramway locomotives, rolling-stock and parts thereof; railway or tramway track fixtures and fittings and parts thereof; mechanical (including electro-mechanical) traffic signalling equipment of all kinds	24	10.0	10	0.0
87	Vehicles other than railway or tramway rolling-stock, and parts and accessories thereof	125	15.6	0-25	9.4
88	Aircraft, spacecraft, and parts thereof	15	12.0	10-25	5.3
89	Ships, boats and floating structures	17	14.4	10-25	7.0
90	Optical, photographic, cinematographic, measuring, checking, precision, medical or surgical instruments and apparatus; parts and accessories thereof	172	11.3	5-25	9.3
91	Clocks and watches and parts thereof	59	24.0	10-25	3.8
92	Musical instruments; parts and accessories of such articles	23	25.0	25	0.0
93	Arms and ammunition; parts and accessories thereof	18	22.5	10-25	5.8
94	Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishings; lamps and lighting fittings, not elsewhere specified or included; illuminated signs, illuminated name-plates and the like; prefabricated buildings	40	23.9	10-25	4.0
95	Toys, games and sports requisites; parts and accessories thereof	43	25.0	25	0.0
96	Miscellaneous manufactured articles	52	24.7	10-25	2.1
97	Works of art, collectors' pieces and antiques	7	10.0	10	0.0

Source: WTO Secretariat estimations, based on data provided by the Malawi authorities.

Table AIII.2
Industrial rebates of tariffs, 2000/01

End-use industry	Main materials
Agricultural tools	Foundry chemicals, preparations and bars
Audio, video and CDs	Ink and materials for making audio and video cassettes and CDS
Blackboards, plywood, sawn timber and allied products	Salts, antiblue, hardener, resins and strapping, wood flour, veneers, labels, polyester yarns, veneer gum tape, strapping and all goods classified to Chapter 35
Footwear	Polishes, creams; rubber soles; leather; cotton velvets and velveteen; plain, dyed or printed corduroys; tape bindings; thermoplast counter material; textile fabrics impregnated or coated with cellulose derivatives or other artificial plastic material; textile fabrics laminated with rubber; shoes stiffeners, fibre or wooden shanks; rubber and plastic heels and soles, plastic or rubber straps, uppers
Buttons	Polishing cream; button blanks
Candles, polishes and skin lotions	Glycerin; white spirit; petroleum jelly, waxes and oils; chemicals for manufacturing candles, lotions and polishes; odoriferous mixtures; artificial waxes; candle wicks
Chemicals	All goods classified to Chapters 25, 28 and 29
Clips, pins and staples	Hydrochloric and boric acids; nickel chloride; glues; pickling preparations; wire
Clothing ^a	Acetic acid; dyes and dye carrier; PVC /nylon laminate fabric; PVC fabric; rubber-proofed fabrics; textiles backed with rubber foam; rubber bands; printed labels; felt fabrics; nylon netting; corduroy and velveteen; lace; plastic leather cloth; collar interlinings; all partly finished articles in tariff heading 61.15
Cordage and net	High tenacity yarn of nylon, polyesters and other polyamides
Cycles and parts	Tyres and tubes; tool bags; chains; bolts, nuts, washes and cotter prints; bells; cycle badges; ball bearings; cycle frames and parts; saddles, pins; handle bars seven other parts
Domestic and industrial electric appliances	Epoxy powder paints; cleaning and degreasing preparations; chemicals and thinners; tyres used on wheel barrows; angles, bars, bolts, hinges, nuts, rivets, screws, sheets, wire; copper bars and sheets; chokes; capacitors; circuit breakers; cables; steel wheels for wheel barrows; thermostats; components for fluorescent light fittings
Edible fats and oils	Sunflower and cotton seeds; emulsifying agents; caustic soda; phosphoric and citric acids; beta carotene; bleaching earth; laminated sheets; and all goods in Chapter 15, except castor oil
Enamelware and hollowware	Chemicals for use in manufacturing domestic articles of enamelware (Chapters 28 and 29); screening paste and oil; enamel oxides and transfers; gums; plastic knobs and handles; labels; reinforcing wire; steel sheets; pressings for handles; aluminum circles and rivets; tinplate sheets; wing levers
Fertilizers	Sulphur; kaolin; sulphites; borates and peroxoborates
Fishing flies	Feathers; dyes, waxes; turpentine; polythene sheets; various hairs and furs; silk yard and cotton thread; yarn of vegetable textile fibres; nylon yarns; rayon; parts of salmon hook broaches; florist and copper wire; aluminum foil; lead wire, paper clips and fish hooks
Foodstuffs	Skimmed and sweetened milk; cheese powder; egg powder; almonds, apricot kernels; desiccated coconut powder; confectionery nuts; sultanas and currants; spices; refined cooking oil; liquid glucose; food colours; cocoa paste and powder; malt; tomato puree; ginger; sodium bicarbonate; benzoic and citric acids; food essences; sausage casings; cellulose paper, polypropylene; corrugated paper board; labels; lollipop sticks
Furniture and mattresses	Dyes; lacquers; glues; plastic laminated sheets; furniture webbing; wooden dowels; block boards; felt fabrics; textile fabrics coated with PVC leather; tufts for mattresses and upholstery; tubes and pipes; plastic ferules; buttons; all goods in tariff headings 83.01 and 83.02.40
Industrial fastenings	Coils and round wire; round and flat steel bars
Matches	Paraffin wax; chemicals; ink; glues; skillets; wrappers
Knitwear	Latex rubber yarn; rubber tape; cotton yarn; polyester cotton and polyester; acrylic fibres; lace
Leather tanning	Chemicals and oils for tanning, except castor oil; leather paints; products and preparations for tanning
Pharmaceuticals and medicaments	Honey; starches; liquorice juice blocks; paraffin wax and liquid paraffin; dyes; gelatin; stretch wrap film; laminate packets; and all goods in Chapters 28 and 29 and heading 33.01
Mineral and aerated waters	Cola concentrates; hydrated lime; soda; ferrous sulphate; hydrogen peroxide; citric acid; odoriferous substances; activated carbon; filter sheets; and all goods in heading 17.01
Packaging	Corn starch; caustic soda; borax powder; printing ink; adhesives; fluting papers; stitching wire
Paints, colours, thinners and putty	Vegetable oils, except tung oil; linseed and castor oil; ti-dioxide; PVA emulsion; alkyd resins

Table AIII.2 (cont'd)

End-use industry	Main materials
Pencils	Paints; glues; rubber erasers; ferrules; lead slips
Plastic products	Titanium oxide; calcium carbonate; propanol; polimix oil; pigments; plastic putty; ink; plastics; pipe fittings; fibre glass; ball point refills
Pottery	Bentonite, petalite, feldspar, soda, ash and clay; metal oxides and dioxides; barium carbonate; sodium silicate; ceramic colours; transfers
Printing	NCR paper, bank paper board, art board, art paper; calendar rims; binding cloth; stitching wire
Batteries	Neo electrolytic starch; carbon; arsenic; sulphuric acid; greylead oxides; zinc chloride; barium sulphate; sodium carbonate; adhesives; graphite; plastic caps; kraft paper; paper tissue and labels; antimony; metal top caps; carbon rods
Radios and sound recorders ^b	Acrylic sheets; plastic laminated sheets; handles; textile fabrics coated with PVC; grill cloth; aluminum profiles and mesh; cabinet fittings; metal name plates; electronic parts; components
Refrigerating equipment ^c	PVC sheeting; trays, baskets; door handles; hinges; compressors; refrigerating equipment; condensers; door gaskets; thermostats
Roofing sheets	Galvanized coils
Rubber products	Cushion gums; sulphur; carbon; zinc oxide; vulcanizing cement; prepared rubber accelerators; thread rubber; patch tyre repairs
Sacks	Woven fabric
Slide fasteners	Pin-locks and stoppers; all goods in tariff heading 56.06
Soap	Vegetable oils; titanium dioxide; alkaline sodium; caustic soda; organic colouring materials, dyes and pigments; perfume concentrates; fatty acids; sunlight dishwasher liquid in crude form; plastic and paper wrapping materials
Sport balls	Football panel sets
Spirits	Spirits; flavours; laminates; labels; bottles; seals and capsules
Tea	Methylated spirits
Tarpaulin, tents and awnings	Plastic sheets; canvas; and all goods in tariff heading 59.03
Textiles	Starches; chemicals for making dyes; synthetic detergents for processing of raw cotton; scouring powders; chemicals for making textiles; polyesters; printed labels; cotton yarn; artificial and synthetic filament yarn; wastes; satin binding
Tobacco products	Glues; tear strip; polypropylene packs; cigarette filters and paper; brand labels; aluminum foil
Motor vehicles and trailers ^d	Sealing wax; plastic tubing; coated textile fabrics; canvas; mirrors; aluminum tubes, pipes and fittings; screws, bolts, door locks; fuel pumps; air or oil filters; ball and roller bearings; universal joints and pulleys; gaskets; bulbs; certain chassis; components; vehicle gauges
Travel cases	Plastic handles and fittings; velveteen; PVC leather cloth; canvas; locks; metal fittings
Watches	Watch straps and all goods in Chapter 91, except under tariff headings 91.11 and 91.12
Vinyl coated fabric	Pigments and plastics

- a Covers most clothing and such other articles as may be approved by the Minister; of headgear of Chapter 65; of made-up accessories of parts directly for use on or for such clothing or headgear including the covering of such accessories of parts, of umbrella coverings; subject to such limitations and exclusions as the Minister may consider desirable.
- b The rebates are applicable only to parts and materials imported for the manufacture of units of which at least the basic chassis or such alternative parts and components or accessories as may be approved by the Minister will be manufactured in Malawi.
- c The rebates are applicable only to parts and materials imported for the manufacture of units of which at least the cabinet and door or lid or such alternative parts and components or accessories as may be approved by the Minister will be manufactured in Malawi.
- d The rebates are applicable only to parts and materials for the manufacture of goods-carrying vehicles or trailers or vehicles authorized by the Minister for the purposes of informative note 2 to Chapter 87 or for the manufacture of bodies or cabs for such vehicles.

Source: Customs and Excise tariffs Order, 1999, Eighth Schedule, Part I.

Table AIII.3
Divestiture sequence plan, 2001

Public enterprise	Holding body	Current status	Actual/proposed timing
Encor Products Ltd	MDC	Completed	1995
Auction Holdings Ltd	ADMARC	Phase I completed. Some shares sold to registered tobacco growers and staff	1996 and 1998 onwards; disposal of shares to growers and staff continues
David Whitehead and Sons Ltd	ADMARC	Initial efforts failed to find a strategic investor in 1996	Economic consultants selected to examine feasibility in 2001
National Bank of Malawi	ADMARC	Public offering and listing completed in August 2000; government sold 7% equity	..
Investment and Development Bank Ltd	ADMARC	Consultations yet to start	2001
Central Tobacco Properties Ltd	ADMARC	Completed	1996
Packaging Industries Ltd	MDC	Completed	1996 and 1998
The I & E Malawi Ltd	MDC	Partial sale in 1998; government's remaining 20% to be sold to Malawian interest	2000
The Portland Cement Co. Ltd	MDC	Partial sale in 1996; government's remaining 20% to be sold to Malawian interests	2001
Tourism Development and Investment Co. Ltd	MDC	Under consideration	2001
Leopard Match Co. Ltd	MDC	MDC's shares to be transferred to a collective investment vehicle	2001
National Insurance Co. Ltd	MDC	Completed	1996
Commercial Bank Co. Ltd	MDC	Partial sale of 12% equity in 1998; government's remaining shareholding to be sold	2001
Malawi Book Service	Government	Completed	1996
Limbe Rest House and Blantyre Rest House	Government	Completed	1997
Viply Ltd	Government	Completed	1999
Stagecoach (Malawi) Ltd	ADMARC	Yet to start	2002
Malawi Tea Factory Co. Ltd	ADMARC	Government shares to be sold after MATECO and STA have been merged	2001
Brick and Tile Co. Ltd	MDC	Completed	1996
Mining and Investment Development Corporation	Government	Government liquidating	
Kasungu Flue-Cured Tobacco Authority	Government	Implementation underway; some land has been distributed to landless, and it is planned to sell some, some will be leased to grow flue-cured tobacco	2001
Smallholder Sugar Authority	Government	Completed	..
Smallholder Coffee Authority	Government	A Trust has been established. Assets to be sold in two years	2003
Smallholder Tea Authority	Government	STA to merge with MATECO and assets transferred to a trust	2001
Lilongwe Smallholder Poultry Project	Government	..	2002
Mzuzu Smallholder Poultry project	Government	..	2002
Malawi Railways Ltd	Government	Completed	1999
Charcoal Production Fund	Government	Treasury Fund dissolved	..
Malawi Catering Services	Government	Almost completed	2001
VIPCOR	Government	Government liquidating	..

Table AIII.3 (cont'd)

Public enterprise	Holding body	Current status	Actual/proposed timing
Mpwepwe Boat Yard	Government	Completed	..
National Seed Co. Ltd	ADMARC	Yet to commence	2001
Malawi Posts and Telecommunications Corporation	Government	Preparatory work continues. Bids received from strategic investors	2001- 2002
Kuti Ranch	Government	Completed	..
Meru Ranch	Government	Completed	..
Ngapani Farm	Government	To be retained by Government	n.a.
Mikolongwe Ranch	Government	To be retained for cattle breeding	n.a.
Dzalanyama Ranch	Government	Yet to commence	2002
Lusangadzi Farm	Government	Yet to commence	2002
Nasomba Farm	Government	To be distributed to the people	..
South Rukuru Farm	Government	..	2001
Zomba Trout Farm	Government	Completed	..
Bwemba Dairy Ranch	Government	Almost completed – awaiting final payment from Malaysian consortium	2001
Choma Ranch	Government	Completed	1999
Chipunga Farm	Government	To be retained by Government	n.a.
Nasawa Farm	Government	To be retained by Government	n.a.
Viphya Farm	Government	To be retained by Government	n.a.
Dwambadzi Ranch	Government	To be retained by Government	n.a.
Department of Fisheries Fish Farms	Government	To be retained by Government	n.a.
Thuchila Farm	Government	To be retained by Government	n.a.
Kaombe Farm	Government	Completed	..
Lifidzi Farm	Government	Completed	2001
Kasikidzi Farm	Government	Distributed to the people	..
Kabumbu Farm	Government	Completed	..
Cold Storage Co. Ltd	ADNARC	Efforts to identify a strategic partner continue	2001
Optichem (Malawi) Ltd	ADMARC	Completed	1998
Grain and Milling Ltd	ADMARC	Efforts to identify a strategic partner continue	..
Manica freight Services Ltd	ADMARC	Candidate for collective investment vehicle being set up	2001
Bain Hogg Insurance Brokers Ltd	MDC	Candidate for collective investment vehicle being set up	2001
Plastic Products Ltd	MDC	Management buy-out postponed	2002
Bata Shoe Co. (Malawi) Ltd	MDC	Candidate for collective investment vehicle being set up	2001
Malawi Finance Co. Ltd	ADMARC	..	2001
Finance Corporation Ltd	ADMARC	Completed	..
Indefun Ltd	MDC	Yet to start	2001
Chillington Agrimal Ltd	MDC	Completed	1999
MPICO Holdings Ltd	MDC	Consultations continue	..
Malawi Dairy Industries	Government	Completed	..
Air Malawi Ltd	Government	Preparatory work underway. Advisors appointed in 2000	2001
Air Cargo Ltd	Government	Preparatory work underway	2001
Plant and Vehicle Hire Organisation	Government	..	2001
Government Press	Government	..	2001
District Red House Chain	Government	Completed	..

Table AIII.3 (cont'd)

Public enterprise	Holding body	Current status	Actual/proposed timing
Borehole Construction Fund	Government	Almost completed	2001
UNDP Housing Fund	Government	..	2001
Capital City Development Fund	Government	..	2001
Chemicals and Marketing Ltd	MDC	Divest entirely	2001
Cory Mann George Ltd	ADMARC	Candidate for collective investment vehicle being set up	2001
Malawi Savings Bank	Government	Yet to start	2002
Central Medical Stores	Government	Consultations underway	2001
Government Hostel	Government	Almost completed	2000
Central Government Stores	Government	Consultations underway	2001
Forestry Rest Houses	Government	Completed	..
The New Building Society	Government	Efforts to identify a strategic partner continue following collapse of earlier negotiations to sell 50.5%. Existing shareholder exercising redemption rights. Negotiations close to completion. Approval given by Reserve Bank	2000
Malawi Rural Finance Co. Ltd	Government	Yet to start	2002
Stockbrokers Malawi Ltd	MDC	Yet to start. 25% holding owned by the Malawi Development Corporation to be sold to Malawian interests	2001
Malawi Lake Services Ltd	Government	Successful bidder selected	2001
Petroleum Control Commission	Government	Yet to start	Changed to a regulatory body – no longer trades in petroleum
MDC	Government	Yet to start	Developing new mandate
ADMARC	Government	Yet to start	2002
Malawi Housing Corporation	Government	Yet to start	2001
ESCOM	Government	Preparatory work underway leading to the unbundling into generation and distribution	2000
Blantyre Water Board	Government	Yet to start	2003
ADMARC Investments Holding Co. Ltd	ADMARC	Yet to start	2003
Lilongwe Water Board	Government	Yet to start	2004
Lilongwe International Airport	Government	Yet to start	2004
Dwangwa Sugar Corporation	ADMARC	Completed	1997
SUCOMA	ADMARC	Phases I, II and III completed	1997 and 1998
Mchenga Coal Mine Ltd	MDC/Government	Completed	1999
Malawi Property Investment Co. Ltd	MDC	Considering property split	..

.. Not available.
n.a. Not applicable.

Source: The Privatisation Commission, Annual Report, 2000, pp. 35-39; and Malawian authorities.

Table AIII.4
Details of privatized enterprises, 1996-June 2001

Public enterprise	Equity sold (%) ^a	Value (MK million)	Privatization mode	Foreign buyer
Dwanga Sugar Corporation	14.0 (51)	114.32	Exercised redemption rights. In July 1997, merged with SUCOMA.	Yes; sold to Lonrho Sugar Corporation. Government waived a subsequent rights issue that diluted its equity to 51%
SUCOMA – Phase I	3.9 (40)	60.42	Exercised redemption rights. In July 1997, merged with DSC.	Yes; sold to Lonrho Sugar Corporation. Government waived a subsequent rights issue that diluted its shareholding to 60%
- Phase II	5.9 (38)	86.36	Public offer	Yes; 20%
- Phase III	8.0 (30)	181.98	International private placement	Yes; 100% (Emerging Funds)
- Phase IV	4.95 (25.1)	128.4	Local private placement	No
Auction Holdings	11.5 (7.5)	15.8	Local private placement	No
Chiphazi Farm	100.0 (0)	1.3	Competitive tender	No
Capital Hill Dairy	100.0 (0)	3.95	Competitive tender	No
Blantyre Dairy	60.0 (40)	12.3	Competitive tender	Yes; 100%
Central Tobacco Properties	100.0 (0)	0	Absorbed into Auction Holdings	n.a.
National Insurance Company	15.0 (5)	30.0	Public offer	Yes; 5%
Mibro	11.0 (49)	0.73	Private placement	Yes; 100%
Blantyre Rest House	100.0 (0)	8.9	Competitive tender	No
Limbe Rest House	100.0 (0)	3.1	Competitive tender	No
Chhintheche Rest House	0 (100)	n.a.	Monthly concession fee of US\$1,200	No
Kasungu Inn	0 (100)	n.a.	Monthly concession fee of MK 25,000	No
Chitipa Inn	100.0 (0)	1.2	Competitive tender	No
Ngabu Inn	0 (100)	n.a.	Monthly concession fee of MK 5,000	No
Luwawa Lodge	0 (100)	n.a.	Monthly concession fee of MK 6,250	Yes; 100%
Commercial Bank of Malawi	12.0 (18)	78.0	Public offer	Yes; 5%
Malawi Book Service	100.0 (0)	32.42	Liquidation	n.a.
Choma Farm – Lot 13	100.0 (0)	0.045	Competitive tender	No
- Lot 24	100.0 (0)	0.065	Competitive tender	No
Viply Ltd	100 (0)	US\$3.5 m	Create new company Viply 1997 Ltd	Yes; 100%
Encor Products Ltd	23.3 (0)	1.9	Exercised redemption rights	No
Portland Cement Ltd	51.0 (36.3)	85.0	Competitive tender	Yes; 100%
Brick and Tile Ltd	60.0 (0)	0	Restructured and transferred to Portland Cement Company	n.a.
Packaging Industries Ltd – Phase I	15.4 (40)	6.78	Exercised redemption rights	Yes; 100%
- Phase II	20.9 (19.1)	16.87	Public offer	Yes; 15%
Optichem Ltd	50.0 (0)	0.5	Exercised redemption rights	Yes; 100%
Mzuzu Dairy	100.0 (0)	3.5	Competitive tender	Yes; 100%
New Capital Dairy	60.0 (40)	15.0	Competitive tender	No
Katete Farm	100.0 (0)	10.0	Competitive tender	No
Ndata Farm	100.0 (0)	6.0	Competitive tender	No
Ntchisis Lodge	0 (100)	n.a.	Annual concession fee of MK 15,000	Yes; 100%
Chigumukire Lodge	0 (100)	n.a.	Annual concession fee of US\$1,100	Yes; 100%

Table AIII.4 (cont'd)

Public enterprise	Equity sold (%) ^a	Value (MK million)	Privatization mode	Foreign buyer
Mangochi Lodge	0 (100)	n.a.	Annual concession fee of MK 12,000	No
Dzalanyama Lodge	0 (100)	n.a.	Annual concession fee of US\$700-800	Yes; 100%
Kachere Lodge	0 (100)	n.a.	Annual concession fee of US\$885-1,000	No
Likhubula Lodge	0 (100)	n.a.	Monthly concession fee of MK25,000	Yes; 100%
IandE Ltd	66.0 (20)	n.a.	Exercised redemption rights	Yes; 100%
Chillington Agrimal	44.0 (0)	0	Exercised redemption rights	Yes; 100%
Malawi Railways	0 (100)	n.a.	Concession	Yes; 100%
Mchenga Coal Mine	100.0 (0)	22.05	Competitive tender	No
Total proceeds^b		1,080.89		

n.a. Not applicable.

a Figures in brackets give the Government's remaining equity after the divestiture.

b Excludes concession fees.

Source: The Malawian authorities.

Table AIV.1
Sector-wide agricultural policies and strategies, 2001

Policy	Legislation	Strategy
Competition	Competition and Fair Trading Act	Develop competition and fair trading in agriculture; Encourage smallholder farmers to purchase inputs in bulk and sell produce on contract to buyers through cooperatives
Micro and small enterprises		Review micro and small enterprises policy in relation to agriculture; de-politize micro-credit management and administration; micro-credit schemes to target production and consumption activities; agri-processing and value adding to be accorded special status when distributing credit; establish effective criteria for assessing credit-worthiness; enforce lease covenants
Cooperatives		Develop operational and administrative mechanisms to ensure equity and efficiency; determine how cooperatives can be used to modernize land tenure and commercialize agriculture and operate community-based financial, marketing and transport services
Privatization	Privatization Act	Review impact of privatization on agriculture; review education and training policies and strategies and orient curricula towards self-employment and private business development; sell viable companies to the private sector and close non-viable companies; operate on commercial basis companies whose goods and services cannot be efficiently delivered by the private sector due to problems of road and transport infrastructure
Transport		Re-introduce and support the district road improvement programme (DRIMP); re-orient village access roads and bridges assistance unit (VARBAU) towards community-based access road improvement programme; develop community-based transport pooling arrangements to reduce cost of hauling inputs and produce; improve and expand ox-drawn wagons; phase out the third-country restrictions in the transport industry; determine how the Nacala corridor can be run more efficiently
Policy coordination among ministries		Review policies and strategies and develop mechanisms for inter-ministerial coordination (water, irrigation, forestry, fisheries, wildlife, land, environment and agriculture); define a lead industry to enforce rules and regulations governing the use of natural resources such as land and water; adequate funds and support to be given for inter-ministerial coordination
Security		Expand community policing; introduce national identity registration; regularize informal training; review bail-out procedures and stiffen penalties on criminals
Trade		Conduct ex-ante and ex-post impact analysis of multilateral trade agreements; invoke anti-dumping rule on commodities in which Malawi has comparative advantage (tobacco, tea, rice, confectionery nuts, some horticultural crops, fruit and vegetables); tariffs on all imported factor inputs raw materials for value adding should be removed; determine alternative means of raising government revenue to offset lost revenue from removal of tariffs
Food security		Review sectoral strategies in relation to food security policy; replace SGR with Emergency Food Security Fund (EFSF); encourage development of farming systems based on ecological suitability; foster change from maize-based food habits to alternative foods based on cassava, sorghum, potatoes, rice and others; introduce food coupons programme to replace starter-pack programme to improve targeting and administration of safety nets; safety-net programmes should be re-oriented towards solving transitory and not permanent food insecurity and poverty problems; review and harmonize sectoral safety-net programmes; abolish the maize price bands, let market forces determine the opportunity cost of resources used in the production and marketing of the crop
Agricultural finance		Establish an agricultural bank to provide diversified credit to commercial and smallholder farmers, especially female-headed households; expand and strengthen community-based associations to improve access to credit and repayment of loans; develop mechanisms and incentives for savings mobilization
Agricultural marketing		Provide incentives to private sector to develop rural markets, including for livestock; promote community and private sector participation in marketing, e.g. market intelligence, transportation and identification of markets; establish an enabling environment for development of markets; rehabilitate and develop road, transport and communication infrastructure

Table AIV.1 (cont'd)

Policy	Legislation	Strategy
Land tenure and husbandry	Land act 1965; Environmental management Act 1996	Establish and implement long-term national soil fertility improvement programmes based on improved land husbandry technologies for smallholders and estates; encourage efficient land utilization by providing incentives controlling land fragmentation into non-commercial lots and allocating land to most appropriate uses according to land suitability classification; generate and provide land resources information for planning and management of agriculture programmes; promote community/catchment-based conservation programmes, including propagation of planting materials for soil and water conservation
Livestock	Review Meat and Meat products Act; Milk and Milk Products Act; Control and Diseases of Animals Act; Pharmacy, Medicines and Poisons Act; Veterinary Private Practices Act; and have new legislation on indiscriminate breeding; control theft; livestock marketing; and livestock feeds	Establish private stud breeders, AI services, hatcheries and local feed manufacturers; establish, implement and maintain effective and comprehensive surveillance and control of contagious diseases; expand and support cost-effective basic animal health care services, management and nutrition packages through community and private sector participation taking into account gender roles; control stock theft by community participation and enforcement of livestock movements, slaughter and marketing regulations
Irrigation	Proposed Irrigation Act; Water Act 1996; Environmental Management Act 1996; and Land Act 1996	Rehabilitate existing irrigation schemes, earth dams and exploit alternative sources of water supply for irrigation development; develop national capacity in irrigated agriculture; protect catchment areas; conduct environmental impact assessments for irrigation schemes
Farm mechanization		Develop labour-saving technologies for smallholder and commercial farmers (ox-drawn implements) taking into account gender factors; develop capacity in farm power and mechanization; develop mechanisms to disseminate farm power technologies
Crop production	Pesticide Registration Act; Fertilizers, Farm Feeds and Remedies Act; Cooperative Act; Pharmacy, Medicines and Poisons Act	Promote complementary use of inorganic and organic sources of soil fertility; establish multiplication programmes for seeds and planting materials; develop and promote improved crop husbandry and integrated pest management practices; promote crop diversification to include production of high value crops and value adding

Source: Ministry of Agriculture and Irrigation (undated), "Review of Malawi Agricultural Policies and Strategies (Draft)", pp. 89-94.

Table AIV.2
MFN tariff statistics by ISIC categories, 2000-01

Code	Description	Number of lines	Simple average	Range	Standard deviation
	Total	5,469	13.6	0-25	9.3
1	Agriculture, hunting, forestry and fishing	323	12.2	0-25	8.9
11	Agriculture and hunting	247	13.4	0-25	9.5
1110	Agricultural and livestock production	247	13.4	0-25	9.5
12	Forestry and logging	27	5.2	0-10	4.5
1210	Forestry	19	3.2	0-10	3.8
1220	Logging	8	10.0	10	0.0
13	Fishing	49	10.4	0-25	3.4
130	Fishing	49	10.4	0-25	3.4
1301	Ocean and coastal fishing	39	9.7	0-10	1.6
1302	Fishing n.e.c.	10	13.0	10-25	6.3
2	Mining and quarrying	105	9.4	0-25	3.5
21	Coal mining	4	0.0	0	0.0
2100	Coal mining	4	0.0	0	0.0
22	Crude petroleum and natural gas production	3	3.3	0-5	2.9
2200	Crude petroleum and natural gas production	3	3.3	0-5	2.9
23	Metal ore mining	23	10.0	10	0.0
230	Metal ore mining	23	10.0	10	0.0
2301	Mining of iron ores	2	10.0	10	0.0
2302	Non-ferrous ore mining	21	10.0	10	0.0
29	Other mining	75	10.0	0-25	3.2
290	Other mining	75	10.0	0-25	3.2
2901	Mining of feldspar	35	10.0	10	0.0
2902	Mining of fertilizer and chemical minerals	12	10.0	10	0.0
2903	Salt mining	1	0.0	0	0.0
2909	Mining and quarrying n.e.s.	27	10.4	0-25	5.0
3	Manufacturing	5,040	13.7	0-25	9.4
31	Manufacture of food, beverages and tobacco	479	17.4	0-25	8.5
311	Food products	375	17.3	0-25	8.3
3111	Meat products	79	13.6	10-25	6.5
3112	Dairy products	21	16.4	10-25	7.6
3113	Fruit and vegetable canning	92	23.0	10-25	5.1
3114	Fish products	59	13.6	10-25	6.4
3115	Manufacture of oil and fats (veg. and animal)	54	11.9	0-25	10.7
3116	Grain mill products	38	19.6	0-25	7.7
3117	Manufacture of bakery products	11	23.6	10-25	4.5
3118	Sugar products	8	23.1	10-25	5.3
3119	Cocoa and chocolate confectionery	13	23.8	10-25	4.2
312	Other food products and animal feeds	63	16.4	0-25	9.9
3121	Other food products	56	17.0	0-25	10.2
3122	Manufacture of animal feeds	7	12.1	10-25	5.7
313	Beverages	34	19.0	5-25	7.9
3131	Distillation of spirits and alcohol production	17	19.1	5-25	8.3

Table AIV.2 (cont'd)

Code	Description	Number of lines	Simple average	Range	Standard deviation
3132	Manufacture of wines	9	23.3	10-25	5.0
3133	Manufacture of malt liquors and malt	4	17.5	10-25	8.7
3134	Soft drinks and mineral waters	4	10.0	10	0.0
314	Tobacco manufacturing	7	25.0	25	0.0
3140	Tobacco products	7	25.0	25	0.0
32	Textile, wearing apparel and leather industries	897	20.7	0-25	8.0
321	Textiles	697	19.6	0-25	8.6
3211	Textile spinning, weaving and finishing	409	17.2	0-25	9.5
3212	Made-up textile goods except wearing apparel	69	23.4	5-25	4.8
3213	Knitted and crocheted fabrics	132	25.0	25	0.0
3214	Carpets and rugs	23	25.0	25	0.0
3215	Cordage, rope, etc	15	11.3	5-25	8.8
3219	Textiles n.e.c.	49	19.9	5-25	7.9
322	Manufacture of wearing apparel, except footwear	135	24.9	10-25	1.3
3220	Clothing except footwear	135	24.9	10-25	1.3
323	Leather products, except footwear and wearing apparel	48	23.8	5-25	4.9
3231	Tanning and dressing of leather	22	25.0	25	0.0
3232	Fur dressing and dying	9	25.0	25	0.0
3233	Leather products except footwear	17	21.5	5-25	7.9
324	Footwear, except vulcanized rubber or plastic footwear	17	25.0	25	0.0
3240	Footwear (ex. rubber and plastic)	17	25.0	25	0.0
33	Wood and wood products, including furniture	90	19.9	0-25	7.6
331	Wood and wood products, except furniture	66	18.3	0-25	8.0
3311	Sawmills and woodmills	41	19.1	10-25	7.4
3312	Wooden case containers and cane ware	8	21.3	10-25	6.9
3319	Wood and cork products	17	15.0	0-25	9.0
332	Manuf.of furniture and fixtures, except primarily of metal	24	24.2	5-25	4.1
3320	Furniture and fixtures (mainly non-metallic)	24	24.2	5-25	4.1
34	Paper, paper products, printing and publishing	156	11.0	0-25	8.5
341	Paper products	122	10.2	5-25	7.6
3411	Pulp, paper and paperboard	76	8.5	5-25	6.4
3412	Containers, paperboxes, paperboard	8	11.9	10-25	5.3
3419	Articles n.e.s.(stationery)	38	13.4	5-25	9.2
342	Printing and publishing and allied industries	34	13.7	0-25	10.9
3420	Printing and publishing	34	13.7	0-25	10.9
35	Chemicals, petroleum, coal, rubber, plastics	1,078	7.8	0-25	7.0
351	Industrial chemicals	686	5.4	0-25	2.7
3511	Basic industrial chemicals	520	5.0	0-25	1.6
3512	Fertilizers and pesticides	31	0.6	0-5	1.7
3513	Synthetic resins, plastic materials except glass	135	8.0	5-25	3.9
352	Other chemicals, incl. pharm.	250	10.5	0-25	9.5
3521	Paints, varnishes and lacquers	19	18.7	5-25	9.6
3522	Drugs and medicines	88	3.5	0-5	2.3
3523	Soaps	31	20.0	5-25	8.7
3529	Other chemicals n.e.s.	112	12.0	0-25	9.2

Table AIV.2 (cont'd)

Code	Description	Number of lines	Simple average	Range	Standard deviation
353	Petroleum refineries	24	5.7	0-20	6.3
3530	Petroleum refineries	24	5.7	0-20	6.3
354	Manuf. of miscellaneous petroleum and coal products	13	1.9	0-10	3.8
3540	Petroleum and coal products	13	1.9	0-10	3.8
355	Rubber products	76	16.8	0-25	9.2
3551	Tyre and tube industries	20	18.0	5-25	8.0
3559	Rubber products n.e.s.	56	16.3	0-25	9.6
356	Manufacture of plastic products n.e.s.	29	20.9	10-25	6.8
3560	Plastic products n.e.s.	29	20.9	10-25	6.8
36	Non-metallic mineral products except of petrol. and coal	173	14.3	5-25	8.5
361	Pottery and china	15	18.3	5-25	8.6
3610	Pottery and china	15	18.3	5-25	8.6
362	Manufacture of glass and glass products	70	16.8	5-25	8.9
3620	Glass and glass products	70	16.8	5-25	8.9
369	Other non-metallic mineral products	88	11.6	5-25	7.2
3691	Structural clay products	17	14.4	5-25	10.3
3692	Ciment, lime and plaster	8	10.0	10	0.0
3699	Non-metallic mineral products	63	11.0	5-25	6.5
37	Basic metal industries	376	9.0	5-25	4.2
371	Iron and steel basic industries	205	9.9	5-10	0.7
3710	Iron and steel products	205	9.9	5-10	0.7
372	Non-ferrous metal basic industries	171	8.0	5-25	6.1
3720	Non-ferrous metal basic industries	171	8.0	5-25	6.1
38	Fabricated metal products, machinery and equipment	1,562	12.5	0-30	9.4
381	Fabricated metal products, except machinery and equip.	238	14.3	0-30	9.2
3811	Manufacture of cutlery and hardware	77	14.5	0-25	10.0
3812	Metal furniture and fixtures	10	22.0	10-25	6.3
3813	Structural metal products	28	13.4	5-25	9.6
3819	Fabricated metal prod. excpt mach. and equip. n.e.c.	123	13.7	5-30	8.6
382	Non-electrical machinery incl. computers	536	9.0	0-30	8.1
3821	Engines and turbines	15	6.0	0-25	8.1
3822	Agricultural machinery	15	5.7	0-25	5.9
3823	Metal and woodworking machinery	110	5.0	5	0.0
3824	Special industrial machinery	145	5.2	0-25	1.9
3825	Office machinery	37	21.2	5-25	7.9
3829	Non-electrical machinery and equipment, n.e.s.	214	11.9	0-25	9.5
383	Electrical machinery apparatus, appliances and supplies	335	14.4	5-25	10.0
3831	Electrical motors and apparatus	79	8.3	5-25	7.5
3832	Radio, television and communication equipment	145	15.4	5-25	10.0
3833	Electrical appliances and houseware	25	25.0	25	0.0
3839	Electrical apparatus n.e.s.	86	15.3	5-25	10.0
384	Transport equipment	216	14.4	0-25	8.8
3841	Ship building and repairing	20	15.5	5-25	8.1
3842	Railway and tramway	24	10.0	10	0.0
3843	Motor vehicles	115	16.0	0-25	9.3

Table AIV.2 (cont'd)

Code	Description	Number of lines	Simple average	Range	Standard deviation
3844	Motorcycles et bicycles	20	13.5	0-25	9.9
3845	Aircraft manufacture	30	11.5	5-25	7.9
3849	Other transport equipment n.e.c.	7	13.6	0-25	11.4
385	Professional and scientific equipment	237	14.4	0-25	10.0
3851	Prof., scientif., measuring equipment	108	6.9	0-25	6.2
3852	Photographic and optical goods	70	17.9	5-25	9.7
3853	Watches and clocks	59	24.0	10-25	3.8
39	Other manufacturing industries	229	21.8	0-25	6.7
390	Other manufacturing industries	229	21.8	0-25	6.7
3901	Jewellery and related articles	17	20.9	0-25	8.0
3902	Musical instruments	23	25.0	25	0.0
3903	Sporting goods	26	25.0	25	0.0
3909	Other manufacturing n.e.c.	163	20.9	0-25	7.3

Source: WTO Secretariat calculations, based on data provided by the Malawi authorities.