

Technical assistance needs identified in the questionnaire	Organization	Response
Section A (cont.) :  Review and reform of the regulatory system to align it with multilateral rules including those of the WTO	WTO	Assistance will be provided to Tanzania (1998-2000) for the review and reform of its regulatory system's conformity to WTO rules. (See attached I.P.)
	IMF	1) To review and update customs legislation and regulations to align them to WTO rules and standards, including aligning the customs valuation system to the WTO requirements, and  2) to rationalize the import tariff and coordinate it with the domestic indirect tax system, to assure efficient collection of revenues. (1998: Commitment in principle)
Improvement of coordination at the national level for a better interaction between government, technical and private sector institutions on multilateral obligations		
	ITC/ UNCTAD	See attached I.P.*
	World Bank	EDI seminar on trade policy in November 1997.
A strong need exists for increasing awareness of the WTO agreements, in particular, both to those concerned with their implementation as well as to the general public.	UNCTAD/ ITC/ WTO	This will be covered in the I.P. (attached).*
	UNDP/ UNCTAD/ (WIPO)	Regional workshop in the COMESA region to train government officials and private sector representatives and NGOs in policy and rule-making under WTO.

\*Funds are requested

Technical assistance needs identified in the questionnaire	Organization	Response
Section A (cont.) :	WTO	<p>The WTO will participate in specific national seminars and workshops that will be organized (1998 -2000) in the framework of the I.P. (attached).</p> <p>Specialized regional seminars and/or Workshops on WTO provisions will be organized in 1998 and 1999 in English-speaking Africa.</p> <p>A three-week trade-policy course for English-speaking least-developed countries (including Tanzania) will be held (1998/1999).</p> <p>Under the I.P. (attached), the WTO will bear the expenses incurred by two Tanzanian participants in the Training of trainers course to be undertaken (1997/1998) for English-speaking trainers.</p>
Strengthening trade negotiation skills of Tanzania officials participating in WTO multilateral trade negotiations	UNCTAD	This is covered under Output 1.5 of the I.P. (attached).*
	UNDP/ <i>(African Economic Research Consortium, or AERC)</i>	Based on a synthesis of sectoral studies, UNDP in 1998 and 1999 will organize, in cooperation with UNCTAD, sub-regional seminars and brainstorming workshops to assist government officials in preparing negotiating positions for the next round of WTO negotiations.
	World Bank /IMF	This will be part of on-going studies regarding CBI and COMESA.
	WTO	During the three-week trade-policy course, general training for enhancing negotiating skills will be given to participants.
Assessment of impact of multilateral agreements and arrangements on the economy	UNCTAD	Study has already been prepared in the context of technical assistance to SADC countries.

\*Funds are requested

Technical assistance needs identified in the questionnaire	Organization	Response
Section A (cont.) :	UNDP/ UNCTAD/ (AERC)	UNDP will undertake national and sub-regional sectoral (agriculture, textile, clothing & natural resources) studies to enhance government capacity for analysis and formulation.

Technical assistance needs identified in the questionnaire	Organization	Response
<p>In reply to Section B-1:</p> <p><u>Technical assistance needs as regards supply capacity constraints</u></p>	IMF	<p>Structural improvements in the external trade and payments system have formed an important part of Tanzania's ESAF-supported programs. Under the recent ESAF-supported program, the maximum tariff rate was reduced from 40 percent to 30 percent from July 1997, and the number of tariff bands was lowered.</p> <p>Future technical assistance by the Fund would be best focused on assisting in the design and implementation of a new tariff structure, following a study expected to be completed by March 1998; this study will analyze Tanzania's competitiveness and protection relative to its trading partners, and seek to identify ways to protect government revenues by broadening the tax base in areas other than distortionary trade taxes. The tariff reform is expected to incorporate further reductions in the maximum tariff rate and in the number of bands. Future technical assistance could help secure further improvements in the foreign trade data -- based on customs rather than the previously-used financial sources -- especially in ensuring their regular and timely publication.</p>
Aligning the regulatory framework and actual incentives granted to investors and exporters	UNCTAD	<p>UNCTAD will (1) undertake an Investment Policies Review to assess how the country stands in attracting FDI*; (2) assist the government and the private sector in tackling the whole range of issues that arise in negotiations with foreign investors (TRANSACT)*; and (3) assist in streamlining and modernizing investment promotion institutions (STAMP).*</p>
Section B-1(cont.) :	World Bank /IMF	<p>The new Investment Act was just published; tariff reform is on-going; sector policies for industry and agriculture have been reviewed.</p>
	WTO	<p>See answer on implementation of obligations by Tanzania to conform to WTO Agreements.</p>

\*Funds are requested

Technical assistance needs identified in the questionnaire	Organization	Response
Promoting research development activities in areas such as food technologies product development	World Bank	Several research and extension services in agriculture are being undertaken.
Rural infrastructure development, including rural credit development	UNCTAD	Will undertake a review of financial institutions specializing in giving credit to micro-enterprise with the view of increasing the amount of credit available and reduce its cost for people living in poverty.*
	World Bank	The Integrated Roads Development Project is under implementation. The Rural Credit Bank is being developed. (Multi-Donor Sector Project)
Building capacities for enhanced productivity	World Bank	Is undertaking a project to improve education at all levels; special programme for girls is in its pilot phase.
Improving telecommunication and transportation	World Bank	The process to privatize TTCL is under way.
Improving product development and diversification		Agencies indicated a willingness to cooperate with the government to identify specified needs in operational terms and establish priorities. Further consultations with the government will be necessary to develop specific projects and programmes and to explore funding.
Section B-1 (cont.) :	ITC	Assistance will be provided in product development and export diversification by market research and trade missions for food and beverages, agro-based products and leather goods. This will include the participation of enterprises in buyers-sellers meetings, preparation of market research and organization of dissemination seminars.

\*Funds are requested

Technical assistance needs identified in the questionnaire	Organization	Response
In reply to section B-2:  <u>Technical assistance needs in trade promotion, expansion, and development of competitiveness</u>		
Establishment of efficient information system about, among others, tariffs, non-tariff barriers, and other market access concessions in external markets	ITC	ITC is providing assistance for the establishment of an efficient information system which contains, inter alia, data on market access and opportunities in potential target markets. See also I.P. (attached).
	UNCTAD	Assistance will continue to be provided through the TRAINS CD-ROM.  Assistance in the use of the TRAINS CD-ROM will be provided.*  See also Output 3.6* of the I.P. (attached).
	UNDP	Under the project for trade promotion management, UNDP will strengthen the capacity of the Board of External Trade to provide trade information service to exporters on markets and products with a view to enhancing their export performance.
	World Bank	The World Bank study on Export Development contains project proposal which is yet to be negotiated.
Section B-2 (cont.)	WTO	The WTO will provide documentation relating to market access in particular concessions made during the Uruguay Round. Such documentation will be made available in the form of a CD-ROM (1998).  Computer equipment including CD-ROMs and connection to Internet will be provided as well as a documentation on the multilateral trading system and ongoing work of the WTO will be made available to the focal point (1998). This is covered in the I.P. (attached).

\*Funds are requested

Technical assistance needs identified in the questionnaire	Organization	Response
Upgrade of financial services to include trade financing schemes	ITC	Upgrading of export finance facilities and services continues to be the subject of consultation with government. A seminar on export financing and advice for Harmonization of Bank Guarantees will be organized in 1998.
Access to credit by enterprises including pre- and post-export credits	ITC	See immediately above.
Setting up of statistical databases in customs, trade promotion centres, and business community organizations (e.g. chamber of commerce)	UNDP	Under ASYCUDA project URT/93/009 (UNCTAD executed) UNDP will assist the government, trade promotion centers and business-community organizations to generate and compile trade statistics.
	World Bank /UNDP	Computerization of customs and capacity strengthening is underway.
Upgrade standardization and quality control	ITC	The upgrading of services related to standardization and quality control is one of the priority activities in the I.P. and the ongoing national project, particularly their adaptation to WTO rules.
Section B-2(cont.) :  Simplification and increasing efficiency of customs, and other business procedures by removing bottlenecks to trade and investment		
	IMF	1) To review and update customs legislation and regulations to align them to WTO rules and standards, including aligning the customs valuation system to the WTO requirements, and  2) to rationalize the import tariff and coordinate it with the domestic indirect tax system, to assure efficient collection of revenues. (1998 - commitment in principle)
	UNDP/ UNCTAD	Under ASYCUDA project URT/93/009 UNDP will assist the government to simplify and harmonize the current customs procedures.

Technical assistance needs identified in the questionnaire	Organization	Response
	World Bank /IMF	The Investment Act was approved in 1997 by the government. A report on the reform of customs administration has been completed. An implementation plan is being prepared by the Tanzania Revenue Authority.
Press for GSP offering countries to deepen the scheme and to compensate for the impact of the erosion of preferences	UNCTAD	See section A ("negotiating skills").
Market development and product adaptation; Technology in packaging and quality standards	ITC	See immediately above.
Section B-2 (cont.):  Studies in product design, quality management, marketing and costing and pricing as a package	ITC	See B-1.  Technical consultancy services in product design, quality management, marketing, costing and pricing are regular and important elements of ongoing and envisaged ITC activities with the government.

\*Funds are requested



Technical assistance needs identified in the questionnaire	Organization	Response
In reply to section B-3:  <u>Technical assistance in the area of support services and institution</u>		
Build up and enhance technical capacities of national institutions to manage and comply with WTO agreements	UNCTAD	See responses in section A.  This is covered under the I.P. (attached).
	UNDP	Regional workshop in the COMESA region to train government officials and private sector representatives and NGOs in policy and rule-making under WTO.
	World Bank	Work is on-going in legal reform and in the strengthening of the court system.
	WTO	See responses in section A.
Rationalization and improvement of the efficiency of trade support institutions	ITC	ITC executed national project provides for the strengthening of trade support services by trade promotion institutions. This is also covered under the I.P. (attached).
	UNCTAD	Trade Point (Output 3.6 of the I.P., attached) will contribute in this respect.*
	World Bank	Proposals have been developed to set up new institutions and phase out old ones.
Infrastructural support, including upgrade of transport and telecommunication services	World Bank	Under the Telecom III Project, the state telecommunications monopoly has been abolished; a regulatory framework has been prepared; divestiture of TTCL is being prepared.
Establishment of Business Council and Trade and Investment Promotion in "one-stop-shop" organization	World Bank /IMF	The establishment of a "One-Stop-Shop" is to be done by the Investment Promotion Center with policy advice from the Bank.

\*Funds are requested